



# Presentation of First Half Results for the Year Ending March 31, 2022

November 1, 2021

The statements contained in this document that are not purely historical are forward-looking statements based on our company's expectations or plans regarding the future. These forward-looking statements involve factors such as risks and uncertainties, which could cause actual results and earnings performances to differ materially from those projected.

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1- (1). Consolidated Statements of Income (Quarter)

(Units: Millions of Yen, %)

	FY2020												FY2021								
	1Q		2Q		1st Half		3Q		4Q		Full-term		1Q			2Q			1st Half		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
Net sales	125,147	100.0%	132,016	100.0%	257,163	100.0%	139,574	100.0%	157,225	100.0%	553,962	100.0%	178,064	100.0%	42.3%	184,279	100.0%	39.6%	362,343	100.0%	40.9%
IC, electronic devices and others	108,547	86.7%	114,738	86.9%	223,285	86.8%	122,317	87.6%	135,523	86.2%	481,125	86.9%	159,465	89.6%	46.9%	165,303	89.7%	44.1%	324,768	89.6%	45.5%
Network Business	16,599	13.3%	17,279	13.1%	33,878	13.2%	17,257	12.4%	21,701	13.8%	72,836	13.1%	18,598	10.4%	12.0%	18,977	10.3%	9.8%	37,575	10.4%	10.9%
Cost of sales	110,467	88.3%	117,223	88.8%	227,690	88.5%	123,035	88.2%	138,401	88.0%	489,126	88.3%	157,806	88.6%	42.9%	163,263	88.6%	39.3%	321,069	88.6%	41.0%
Gross profit	14,679	11.7%	14,794	11.2%	29,473	11.5%	16,538	11.8%	18,824	12.0%	64,835	11.7%	20,258	11.4%	38.0%	21,016	11.4%	42.1%	41,274	11.4%	40.0%
SG&A Expenses	10,831	8.7%	11,044	8.4%	21,875	8.5%	12,006	8.6%	12,185	7.8%	46,066	8.3%	12,951	7.3%	19.6%	12,886	7.0%	16.7%	25,837	7.1%	18.1%
Selling expenses	253	0.2%	259	0.2%	512	0.2%	385	0.3%	290	0.2%	1,187	0.2%	335	0.2%	32.4%	387	0.2%	49.4%	722	0.2%	41.0%
Personnel expenses	7,269	5.8%	7,427	5.6%	14,696	5.7%	7,966	5.7%	8,194	5.2%	30,856	5.6%	8,398	4.7%	15.5%	8,517	4.6%	14.7%	16,915	4.7%	15.1%
Depreciation	334	0.3%	346	0.3%	680	0.3%	348	0.2%	539	0.3%	1,567	0.3%	648	0.4%	94.0%	566	0.3%	63.6%	1,214	0.3%	78.5%
Development expenses	61	0.0%	73	0.1%	134	0.1%	69	0.0%	78	0.0%	281	0.1%	88	0.0%	44.3%	82	0.0%	12.3%	170	0.0%	26.9%
Other	2,911	2.3%	2,941	2.2%	5,852	2.3%	3,237	2.3%	3,083	2.0%	12,172	2.2%	3,481	2.0%	19.6%	3,333	1.8%	13.3%	6,814	1.9%	16.4%
Operating income	3,847	3.1%	3,750	2.8%	7,597	3.0%	4,532	3.2%	6,640	4.2%	18,769	3.4%	7,306	4.1%	89.9%	8,131	4.4%	116.8%	15,437	4.3%	103.2%
Non-operating income	275	0.2%	446	0.3%	721	0.3%	146	0.1%	390	0.2%	1,257	0.2%	429	0.2%	56.0%	-82	0.0%	-118.4%	347	0.1%	-51.9%
Non-operating expenses	457	0.4%	343	0.3%	800	0.3%	330	0.2%	2,497	1.6%	3,627	0.7%	221	0.1%	-51.6%	219	0.1%	-36.2%	440	0.1%	-45.0%
Ordinary Income	3,665	2.9%	3,853	2.9%	7,518	2.9%	4,349	3.1%	4,532	2.9%	16,399	3.0%	7,514	4.2%	105.0%	7,829	4.2%	103.2%	15,343	4.2%	104.1%
Extraordinary income	201	0.2%	1	0.0%	202	0.1%	0	0.0%	4	0.0%	206	0.0%	1,337	0.8%	565.2%	591	0.3%	59000.0%	1,928	0.5%	854.5%
Extraordinary losses	4	0.0%	127	0.1%	131	0.1%	28	0.0%	169	0.1%	328	0.1%	10	0.0%	150.0%	9	0.0%	-92.9%	19	0.0%	-85.5%
Income before income taxes	3,862	3.1%	3,727	2.8%	7,589	3.0%	4,321	3.1%	4,367	2.8%	16,277	2.9%	8,842	5.0%	128.9%	8,410	4.6%	125.7%	17,252	4.8%	127.3%
Corporate, inhabitant and enterprise taxes	1,101	0.9%	897	0.7%	1,998	0.8%	1,162	0.8%	1,426	0.9%	4,586	0.8%	2,274	1.3%	106.5%	2,317	1.3%	158.3%	4,591	1.3%	129.8%
Net income	2,761	2.2%	2,830	2.1%	5,591	2.2%	3,159	2.3%	2,940	1.9%	11,690	2.1%	6,567	3.7%	137.8%	6,093	3.3%	115.3%	12,660	3.5%	126.4%
Net income attributable to non-controlling interests	268	0.2%	185	0.1%	453	0.2%	158	0.1%	204	0.1%	815	0.1%	311	0.2%	16.0%	361	0.2%	95.1%	672	0.2%	48.3%
Net income attributable to the shareholders of the parent	2,492	2.0%	2,645	2.0%	5,137	2.0%	3,001	2.2%	2,737	1.7%	10,875	2.0%	6,255	3.5%	151.0%	5,733	3.1%	116.7%	11,988	3.3%	133.3%

1- (2). Consolidated Statements of Income (Half)

(Units: Millions of Yen, %)

	FY2020						FY2021								
	1st Half		2nd Half		Full-term		1st Half			2nd Half (forecast)			Full-term (forecast)		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Change	Amount	Ratio	Change	Amount	Ratio	Change
Net sales	257,163	100.0%	296,799	100.0%	553,962	100.0%	362,343	100.0%	40.9%	357,657	100.0%	20.5%	720,000	100.0%	30.0%
IC, electronic devices and others	223,285	86.8%	257,840	86.9%	481,125	86.9%	324,768	89.6%	45.4%	317,632	88.8%	23.2%	642,400	89.2%	33.5%
Network Business	33,878	13.2%	38,958	13.1%	72,836	13.1%	37,575	10.4%	10.9%	40,025	11.2%	2.7%	77,600	10.8%	6.5%
Cost of sales	227,690	88.5%	261,436	88.1%	489,126	88.3%	321,069	88.6%	41.0%	316,441	88.5%	21.0%	637,510	88.5%	30.3%
Gross profit	29,473	11.5%	35,362	11.9%	64,835	11.7%	41,274	11.4%	40.0%	41,216	11.5%	16.6%	82,490	11.5%	27.2%
SG&A Expenses	21,875	8.5%	24,191	8.2%	46,066	8.3%	25,837	7.1%	18.1%	26,653	7.5%	10.2%	52,490	7.3%	13.9%
Selling expenses	512	0.2%	675	0.2%	1,187	0.2%	722	0.2%	41.0%	778	0.2%	15.3%	1,500	0.2%	26.4%
Personnel expenses	14,696	5.7%	16,160	5.4%	30,856	5.6%	16,915	4.7%	15.1%	17,185	4.8%	6.3%	34,100	4.7%	10.5%
Depreciation	680	0.3%	887	0.3%	1,567	0.3%	1,214	0.3%	78.5%	1,136	0.3%	28.1%	2,350	0.3%	50.0%
Development expenses	134	0.1%	147	0.0%	281	0.1%	170	0.0%	26.9%	180	0.1%	22.4%	350	0.0%	24.6%
Other	5,852	2.3%	6,320	2.1%	12,172	2.2%	6,814	1.9%	16.4%	7,376	2.1%	16.7%	14,190	2.0%	16.6%
Operating income	7,597	3.0%	11,172	3.8%	18,769	3.4%	15,437	4.3%	103.2%	14,563	4.1%	30.4%	30,000	4.2%	59.8%
Ordinary Income	7,518	2.9%	8,881	3.0%	16,399	3.0%	15,343	4.2%	104.1%	13,657	3.8%	53.8%	29,000	4.0%	76.8%
Income before income taxes	7,589	3.0%	8,688	2.9%	16,277	2.9%	17,252	4.8%	127.3%	12,768	3.6%	47.0%	30,020	4.2%	84.4%
Corporate, inhabitant and enterprise taxes	1,998	0.8%	2,588	0.9%	4,586	0.8%	4,591	1.3%	129.8%	4,009	1.1%	54.9%	8,600	1.2%	87.5%
Net income	5,591	2.2%	6,099	2.1%	11,690	2.1%	12,660	3.5%	126.4%	8,760	2.4%	43.6%	21,420	3.0%	83.2%
Net income attributable to non-controlling interests	453	0.2%	362	0.1%	815	0.1%	672	0.2%	48.3%	748	0.2%	106.6%	1,420	0.2%	74.2%
Net income attributable to the shareholders of the parent	5,137	2.0%	5,738	1.9%	10,875	2.0%	11,988	3.3%	133.4%	8,012	2.2%	39.6%	20,000	2.8%	83.9%
EPS	83.01yen	-	-	-	175.39yen	-	192.89yen	-	-	-	-	-	321.80yen	-	-
DPS	25.00yen	-	-	-	50.00yen	-	40.00yen	-	-	-	-	-	80.00yen	-	-

## 2. Consolidated Balance Sheets

(Units: Millions of Yen)

	Mar. 2021		Sep. 2021		Change
	Amount	Ratio	Amount	Ratio	Amount
Total assets	269,590	100.0%	300,698	100.0%	31,108
Total current assets	243,400	90.3%	274,022	91.1%	30,622
Cash and deposits	25,443	9.4%	21,762	7.2%	-3,681
Trade notes and accounts receivable	119,884	44.5%	142,764	47.5%	22,880
Inventories	84,882	31.5%	95,127	31.6%	10,245
Other current assets	13,712	5.1%	14,884	4.9%	1,172
Allowance for doubtful accounts	-522	-0.2%	-516	-0.2%	6
Total fixed assets	26,190	9.7%	26,676	8.9%	486
Property, equipment, at cost	7,449	2.8%	7,657	2.5%	208
Intangible fixed assets	3,426	1.3%	8,719	2.9%	5,293
Investments and other assets	15,314	5.7%	10,300	3.4%	-5,014
Total liabilities	123,580	45.8%	139,529	46.4%	15,949
Total current liabilities	108,351	40.2%	123,043	40.9%	14,692
Notes and accounts payable	39,437	14.6%	43,003	14.3%	3,566
Short-term borrowings	22,715	8.4%	26,978	9.0%	4,263
Accrued bonus	5,516	2.0%	5,236	1.7%	-280
Other current liabilities	40,681	15.1%	47,824	15.9%	7,143
Long-term liabilities	15,229	5.6%	16,486	5.5%	1,257
Long-term debt	8,660	3.2%	8,678	2.9%	18
Liability for retirement benefits	5,498	2.0%	5,495	1.8%	-3
Other	1,070	0.4%	2,312	0.8%	1,242
Net assets	146,010	54.2%	161,168	53.6%	15,158
Stockholders' Equity	137,070	50.8%	147,428	49.0%	10,358
Paid-in capital	14,040	5.2%	14,040	4.7%	0
Additional paid-in capital surplus	46,762	17.3%	46,486	15.5%	-276
Consolidated retained earnings	77,854	28.9%	88,290	29.4%	10,436
Treasury stock	-1,586	-0.6%	-1,389	-0.5%	197
Other comprehensive income	5,112	1.9%	5,371	1.8%	259
Unrealized holding gains on other securities	432	0.2%	402	0.1%	-30
Gain on deferred hedge	-282	-0.1%	-113	0.0%	169
Foreign currency translation adjustments	4,963	1.8%	5,082	1.7%	119
Non-controlling interests	3,826	1.4%	8,369	2.8%	4,543

### 3. Sales and Gross Profit by Product (Consolidated)

#### A. Sales

(Units: Millions of Yen, %)

	FY2020 1st Half		FY2021										
			1Q				2Q				1st Half		
	Amount	Ratio	Amount	Ratio	Y/Y Change	vs. latest	Amount	Ratio	Y/Y Change	vs. latest	Amount	Ratio	Y/Y Change
	257,163	100.0%	178,064	100.0%	42.3%	13.3%	184,279	100.0%	39.6%	3.5%	362,343	100.0%	40.9%
Semiconductors	205,814	80.0%	145,693	81.8%	47.3%	18.9%	154,033	83.6%	44.1%	5.7%	299,726	82.7%	45.6%
Electronic devices	13,366	5.2%	10,382	5.8%	43.0%	7.3%	8,414	4.6%	37.8%	-19.0%	18,796	5.2%	40.6%
Other	4,104	1.6%	3,389	1.9%	44.0%	2.0%	2,857	1.6%	63.3%	-15.7%	6,246	1.7%	52.2%
Network-related products	33,878	13.2%	18,598	10.4%	12.0%	-14.3%	18,977	10.3%	9.8%	2.0%	37,575	10.4%	10.9%

#### B. Gross Profit

(Units: Millions of Yen, %)

	FY2020 1st Half		FY2021					
			1Q		2Q		1st Half	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
	29,473	11.5%	20,258	11.4%	21,016	11.4%	41,274	11.4%
Semiconductors	17,580	8.5%	13,676	9.4%	14,544	9.4%	28,220	9.4%
Electronic devices	1,848	13.8%	1,417	13.6%	1,057	12.6%	2,474	13.2%
Other	742	18.1%	451	13.3%	493	17.3%	944	15.1%
Network-related products	9,301	27.5%	4,712	25.3%	4,922	25.9%	9,634	25.6%

#### FY2020 (Reference)

##### A. Sales

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
	125,147	100.0%	132,016	100.0%	139,574	100.0%	157,224	100.0%	553,962	100.0%
Semiconductors	98,931	79.1%	106,883	81.0%	110,016	78.8%	122,521	77.9%	438,352	79.1%
Electronic devices	7,261	5.8%	6,105	4.6%	9,412	6.7%	9,677	6.2%	32,456	5.9%
Other	2,354	1.9%	1,750	1.3%	2,888	2.1%	3,324	2.1%	10,316	1.9%
Network-related products	16,599	13.3%	17,279	13.1%	17,257	12.4%	21,701	13.8%	72,836	13.1%

##### B. Gross Profit

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate	Amount	GP rate
	14,679	11.7%	14,794	11.2%	16,538	11.8%	18,823	12.0%	64,835	11.7%
Semiconductors	8,832	8.9%	8,748	8.2%	10,247	9.3%	11,268	9.2%	39,095	8.9%
Electronic devices	986	13.6%	862	14.1%	1,193	12.7%	1,121	11.6%	4,163	12.8%
Other	409	17.4%	333	19.0%	467	16.2%	692	20.8%	1,902	18.4%
Network-related products	4,449	26.8%	4,852	28.1%	4,630	26.8%	5,741	26.5%	19,674	27.0%

#### 4. Sales by Product (Consolidated)

(Units: Millions of Yen, %)

	FY2020 1st Half		FY2021										
	Amount	Ratio	1Q				2Q				1st Half		
			Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change	vs. latest results	Amount	Ratio	Y/Y Change
Semiconductors	205,814	80.0%	145,693	81.8%	47.3%	18.9%	154,025	83.6%	44.1%	5.7%	299,718	82.7%	45.6%
PLD	25,142	9.8%	17,318	9.7%	26.8%	16.9%	17,244	9.4%	50.1%	-0.4%	34,562	9.5%	37.5%
ASIC	8,543	3.3%	2,808	1.6%	-19.3%	-0.7%	4,908	2.7%	-3.1%	74.8%	7,716	2.1%	-9.7%
ASSP	34,141	13.3%	22,642	12.7%	41.0%	16.1%	22,604	12.3%	25.0%	-0.2%	45,246	12.5%	32.5%
Analog IC	54,803	21.3%	43,710	24.5%	75.4%	26.4%	43,476	23.6%	45.5%	-0.5%	87,186	24.1%	59.1%
Memories	40,341	15.7%	25,106	14.1%	21.2%	2.5%	30,212	16.4%	53.9%	20.3%	55,318	15.3%	37.1%
Other	42,841	16.7%	34,106	19.2%	69.7%	29.7%	35,582	19.3%	56.5%	4.3%	69,688	19.2%	62.7%
Electronic devices	13,366	5.2%	10,382	5.8%	43.0%	7.3%	8,414	4.6%	37.8%	-19.0%	18,796	5.2%	40.6%
Other	4,104	1.6%	3,389	1.9%	44.0%	2.0%	2,857	1.6%	63.3%	-15.7%	6,246	1.7%	52.2%
Network-related products	33,878	13.2%	18,598	10.4%	12.0%	-14.3%	18,977	10.3%	9.8%	2.0%	37,575	10.4%	10.9%
Hardware	9,047	3.5%	4,285	2.4%	0.8%	-26.3%	4,438	2.4%	-7.5%	3.6%	8,723	2.4%	-3.6%
Software	13,367	5.2%	8,299	4.7%	30.1%	-11.9%	8,944	4.9%	28.0%	7.8%	17,243	4.8%	29.0%
Services	11,462	4.5%	6,013	3.4%	0.7%	-6.9%	5,595	3.0%	1.9%	-7.0%	11,608	3.2%	1.3%
<b>Total</b>	<b>257,163</b>	<b>100.0%</b>	<b>178,064</b>	<b>100.0%</b>	<b>42.3%</b>	<b>13.3%</b>	<b>184,279</b>	<b>100.0%</b>	<b>39.6%</b>	<b>3.5%</b>	<b>362,343</b>	<b>100.0%</b>	<b>40.9%</b>

#### FY2020 (Reference)

(Units: Millions of Yen, %)

	1Q		2Q		3Q		4Q		Full-term	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Semiconductors	98,931	79.1%	106,883	81.0%	110,016	78.8%	122,521	77.9%	438,352	79.1%
PLD	13,657	10.9%	11,485	8.7%	13,155	9.4%	14,809	9.4%	53,107	9.6%
ASIC	3,478	2.8%	5,065	3.8%	2,243	1.6%	2,827	1.8%	13,614	2.5%
ASSP	16,061	12.8%	18,080	13.7%	17,540	12.6%	19,495	12.4%	71,177	12.8%
Analog IC	24,920	19.9%	29,883	22.6%	32,032	22.9%	34,591	22.0%	121,427	21.9%
Memories	20,711	16.5%	19,630	14.9%	20,385	14.6%	24,498	15.6%	85,226	15.4%
Other	20,102	16.1%	22,739	17.2%	24,658	17.7%	26,298	16.7%	93,799	16.9%
Electronic devices	7,261	5.8%	6,105	4.6%	9,412	6.7%	9,677	6.2%	32,456	5.9%
Other	2,354	1.9%	1,750	1.3%	2,888	2.1%	3,324	2.1%	10,316	1.9%
Network-related products	16,599	13.3%	17,279	13.1%	17,257	12.4%	21,701	13.8%	72,836	13.1%
Hardware	4,250	3.4%	4,797	3.6%	5,242	3.8%	5,817	3.7%	20,107	3.6%
Software	6,377	5.1%	6,990	5.3%	6,462	4.6%	9,422	6.0%	29,252	5.3%
Services	5,970	4.8%	5,492	4.2%	5,552	4.0%	6,461	4.1%	23,476	4.2%
<b>Total</b>	<b>125,147</b>	<b>100.0%</b>	<b>132,016</b>	<b>100.0%</b>	<b>139,574</b>	<b>100.0%</b>	<b>157,224</b>	<b>100.0%</b>	<b>553,962</b>	<b>100.0%</b>

5. Net Sales by Segment (Consolidated)

(Units: Millions of Yen, %)

Segment	FY2020 1st Half			FY2021													
				1Q					2Q					1st Half			
	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change	vs. latest results	Amount	Ratio1	Ratio2	Y/Y Change
IC, electronic devices and others	223,280	100.0%	86.8%	159,460	100.0%	89.6%	46.9%	17.7%	165,300	100.0%	89.7%	44.1%	3.7%	324,760	100.0%	89.6%	45.4%
Telecom	50,930	22.8%	19.8%	28,890	18.1%	16.2%	15.7%	21.9%	32,950	19.9%	17.9%	26.9%	14.1%	61,840	19.0%	17.1%	21.4%
Telecom Terminals	9,940	4.5%	3.9%	5,240	3.3%	2.9%	3.8%	4.8%	5,390	3.3%	2.9%	10.2%	2.9%	10,630	3.3%	2.9%	6.9%
Telecom Infrastructure	40,990	18.4%	15.9%	23,650	14.8%	13.3%	18.8%	26.5%	27,560	16.7%	15.0%	30.7%	16.5%	51,210	15.8%	14.1%	24.9%
OA, Peripherals	10,550	4.7%	4.1%	7,180	4.5%	4.0%	29.4%	14.5%	7,440	4.5%	4.0%	48.8%	3.6%	14,620	4.5%	4.0%	38.6%
Computers	28,400	12.7%	11.0%	18,840	11.8%	10.6%	24.4%	1.0%	18,090	10.9%	9.8%	36.4%	-4.0%	36,930	11.4%	10.2%	30.0%
Consumer Products	21,070	9.4%	8.2%	15,060	9.4%	8.5%	73.1%	18.0%	14,720	8.9%	8.0%	19.0%	-2.3%	29,780	9.2%	8.2%	41.3%
Automobile	33,720	15.1%	13.1%	23,580	14.8%	13.2%	56.9%	-1.3%	23,870	14.4%	13.0%	27.7%	1.2%	47,450	14.6%	13.1%	40.7%
Industrial Equipment	78,610	35.2%	30.6%	65,910	41.3%	37.0%	68.3%	31.2%	68,230	41.3%	37.0%	73.0%	3.5%	134,140	41.3%	37.0%	70.6%
Network Business	33,880	-	13.2%	18,600	-	10.4%	12.0%	-14.3%	18,980	-	10.3%	9.8%	2.0%	37,580	-	10.4%	10.9%
Total	257,160	-	100.0%	178,060	-	100.0%	42.3%	13.3%	184,280	-	100.0%	39.6%	3.5%	362,340	-	100.0%	40.9%

FY2020 (Reference)

(Units: Millions of Yen, %)

Segment	1Q			2Q			3Q			4Q			Full-term		
	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2	Amount	Ratio1	Ratio2
IC, electronic devices and others	108,550	100.0%	86.7%	114,730	100.0%	86.9%	122,320	100.0%	87.6%	135,520	100.0%	86.2%	481,120	100.0%	86.9%
Telecom	24,960	23.0%	19.9%	25,970	22.6%	19.7%	23,550	19.3%	16.9%	23,700	17.5%	15.1%	98,180	20.4%	17.7%
Telecom Terminals	5,050	4.7%	4.0%	4,890	4.3%	3.7%	4,600	3.8%	3.3%	5,000	3.7%	3.2%	19,540	4.1%	3.5%
Telecom Infrastructure	19,910	18.3%	15.9%	21,080	18.4%	16.0%	18,950	15.5%	13.6%	18,700	13.8%	11.9%	78,640	16.3%	14.2%
OA, Peripherals	5,550	5.1%	4.4%	5,000	4.4%	3.8%	5,710	4.7%	4.1%	6,270	4.6%	4.0%	22,530	4.7%	4.1%
Computers	15,140	13.9%	12.1%	13,260	11.6%	10.0%	13,510	11.0%	9.7%	18,650	13.8%	11.9%	60,560	12.6%	10.9%
Consumer Products	8,700	8.0%	7.0%	12,370	10.8%	9.4%	12,490	10.2%	8.9%	12,760	9.4%	8.1%	46,320	9.6%	8.4%
Automobile	15,030	13.8%	12.0%	18,690	16.3%	14.2%	22,690	18.5%	16.3%	23,900	17.6%	15.2%	80,310	16.7%	14.5%
Industrial Equipment	39,170	36.1%	31.3%	39,440	34.4%	29.9%	44,370	36.3%	31.8%	50,240	37.1%	32.0%	173,220	36.0%	31.3%
Network Business	16,600	-	13.3%	17,280	-	13.1%	17,260	-	12.4%	21,700	-	13.8%	72,840	-	13.1%
Total	125,150	-	100.0%	132,010	-	100.0%	139,580	-	100.0%	157,220	-	100.0%	553,960	-	100.0%